

For the Year ended 31st MARCH 2013



holstein uk

Incorporating British Friesian Breeders

Company Registered No: 3674328 (England & Wales)
Charity Registered No: 1072998

OFFICERS OF THE SOCIETY

PRESIDENT CHAIRMAN

Mr T Cope Mr J R Edge

EXECUTIVE DIRECTOR

Mr G Watson

REGISTERED OFFICE

Scotsbridge House, Rickmansworth

Herts WD3 3BB

ADVISORS TO THE SOCIET

AUDITORS

Mercer & Hole Chartered Accountants

Gloucester House

72 London Road, St Albans, Hertfordshire AL1 1NS

BANKERS

Barclays Bank PLC

32 Clarendon Road, Watford

Hertfordshire WD1 1LD

FUND MANAGERS

Charles Stanley & Co Ltd

25 Luke Street, London EC2A 4AR

SOLICITORS

Burges Salmon

One Glass Wharf

Bristol BS2 0ZX



President's Report 1 Chairman's Report 1-2 Trustee's Report 2 Director's Report and Responsibilities 3-5

Investment Policy 4 **Reserves Policy** 4

Public Benefit Statement 4-5

4

6

ACCOUNTS

Principal Activities

Auditor's Report

Consolidated Statement of Financial Activities 7 Consolidated Balance Sheet 8

Cash Flow Statement 9 **Notes on Consolidated Accounts** 10-15

Charities Statement of Financial Activities 16

Charities Balance Sheet 17 Statistics 18

OFFICERS REPORTS

PRESIDENT - Tom Cope (Huddlesford)

What a privilege the Presidency is! Both myself and my wife Bev have received wonderful hospitality in all areas seeing old friends and meeting new ones. I would like to thank Holstein UK for my election, the members and staff for their support and Staffordshire Club for their nomination. In particular I would like to formally express my gratitude to my family, as without their support I could not have given the time that the position deserves.

In the autumn and spring we attended the dairy events. The Dairy Show, Agriscot, Royal Ulster Winter Fair and UK Dairy Expo all highlighted what is great within the UK dairy industry. We really look forward to extending this feeling of pride during the summer show season, and hopefully we will have better weather than Jimmy and Nancy did last year!

In preparation of the forthcoming season, we have enjoyed the hospitality of the Club Dinner Dances. Attending 16 dinners and putting on about the same amount in pounds of weight!

I have had the pleasure of speaking at four Annual General Meetings including the British Friesian Breeders Club where we had a very enjoyable day at Yeo Valley. I have also attended three conferences; the World Holstein conference in Toronto, the British Cattle Breeders Club where it was a great honour to present the President's Medal and also the Semex Conference in Glasgow. At this juncture it would be remiss of me not to mention Lynette and Heather who have organised our travel and accommodation with such efficiency.

One of the highlights of the year was the All Breeds All Britain Calf Show and the presentation of the Littlestar Award. Both the President's Medal and the Littlestar Award were so hard to judge, the candidates were outstanding. It is very encouraging for the future of our Society to see the strength of our Holstein Young Breeders (HYB), containing so much young talent and inspiration to us older folk.

As a pedigree breeder, I feel we have an obligation to continue to breed the commercially viable cow for the future. This is a task made even more exciting by the fantastic tools we have at our disposal. Genomics is a relatively new one, and has introduced a new aspect to this, but one I feel we should embrace. However, genomics will never become the only tool we have. In the year that is famous for 'horsegate', traceability is the key to the food we produce. Furthermore, the new state of the art CIS laboratory in Telford can also provide services that will add further value to our pedigree brand.

So, has my year proven to be as I expected? As writing this I can only reflect on the pride I have felt; of the pedigree cattle we breed, the community in which we are a part of and the future we have in the HYB. But, I can only hope the day will soon arrive when the dairy farmer gets proper reward for their labour. I am really looking forward to the UK Dairy Day in 2014 and see it as a great opportunity for all our industry. I urge you all to seize it with both hands.

I would like to conclude by wishing Jimmy and Angela Wilson all the best for the ensuing year. I can think of no one else I would rather carry the honour.

CHAIRMAN - John Edge (Wimboldsley)

The early part of this last year was one of the most testing periods in recent times for agriculture in general, and for our membership in particular. With inclement weather, poor quality forage stocks and milk prices below the cost of production, it is no wonder that the exodus from our industry continued, and who can blame them. The devastating effect of TB continues to take its toll as well, but against this backdrop of reduced membership, the good news is that herd size continues to increase and to this end, it is vital that the services provided by Holstein UK assist our beleaguered members to the full. I am pleased to report to you the excellent progress made by us during the last twelve months, as we continue to provide a wide range of modern services, at least cost, to a greater percentage of dairy farmers milking ever increasing herds.

Holstein UK continues to embrace technological advances demanded by the membership and we are particularly proud that the development of our "Web" based services has had such a good uptake, particularly amongst the younger generation. Indeed, our own HYB section continues to flourish, as we send teams all over the world to successfully compete in a variety of competitions, which hopefully will broaden horizons and initiate life-long friendships.

The Board of Trustees are delighted to see an invigorated Holstein UK and its subsidiaries CIS and CDI and I on behalf of the Board, pay tribute to our loyal and hardworking staff, who have made all this possible, as well as welcoming on board those who have recently joined us.

With any vibrant organisation, nothing stays the same forever and with our Executive Director, Greg Watson, deciding to leave us next April, after nearly thirty years of loyal and dedicated service, finding his replacement is a top priority for the Trustees.

I must pay tribute to our Company Secretary, Richard Evans, who has shouldered most of the responsibility during this period, as well as spearheading another exciting new venture for us next year, the UK Dairy Day at the Telford International Centre in Shropshire.

This one day trade focused event on Wednesday 17th September has been universally welcomed into the calendar by all sectors of our industry, from feed firms and semen companies, to dairies and cattle exhibitors alike. It promises to cover all aspects of dairying with seminars, workshops and practical demonstrations boosting visitor interest, as our emphasis encapsulates all aspects of promoting the black and white cow, both here and abroad.

In fact, we at Holstein UK, are still buzzing from the success of "Team GB" at the European Championships in Fribourg this spring, and at the World Holstein Conference held in Canada last year, the presentation given by our own Lucy Andrews-Noden was reckoned by many attendees, to be one of the best.

The investment in CIS, driven by Sue Cope and her team, continues to reap benefits and with classification under the helm of Michael Parkinson going from strength to strength across all breeds, everything seems set fair for the next twelve months.

In addition to paying tribute to all the loyal and hardworking staff employed by Holstein UK and its subsidiaries, may I be allowed to commend the work of two further names, whose exemplary service to the breed has been recognised by others

TRUSTEE'S REPORTS .

during the year. Firstly Mary Mead, of Lakemead British Friesians, visited Buckingham Palace to collect her, previously awarded and richly deserved, OBE for Services to Sustainable Dairy Farming, and after a similar trip the previous year for her MBE, Sheila Robinson, the long serving Lancashire Club Secretary, has this year been awarded Holstein UK's Lifetime Achievement Award, in recognition for her outstanding service to the breed.

May I as Chairman thank our President Tom Cope, and the Board of Trustees for their help and support throughout the year, and all our families, who keep the job going at home whilst we are away, and I commend this Annual Report to the most important group of all, you the membership.

OPERATIONAL PERFORMANCE

The year began gloomily with members experiencing extreme pressure with milk price, and without some relaxation a reduction in incoming resource would be the least of our expectations. Agreed increases in Registration fees due in October were postponed, and coupled with the timescales for the Cattle Information Service to begin the provision of its own laboratory testing facility, and the costs involved, the resulting increase in Incoming Resources of £433,221 is a testament to the quality and value that members and breeders place on our services.

The majority of this increase (85%) arises from increased turnover within the Cattle Information Service, flowing from the demand for health and welfare tests. This achievement alone in a year of such transition and change, achieved only through the enthusiasm and dedication of Sue Cope and the team at CIS should not go unmentioned in these pages.

We have also experienced a change in Investment Managers to Charles Stanley, and the performance of the portfolio aids some of the overall financial performance. An increase in valuation coupled with profit from traded shares, although the resulting funds, together with dividend income have been required to aid daily management of the Charity.

A number of exceptional items occurred throughout the year and added to the increase in Outgoing Resources of £498,835. Fuel, transport and other overhead costs also rose dramatically and together with the one-off costs associated with the development of the new CIS Laboratory at Telford account for the rise.

Despite every attempt to gather a team worthy of representing UK breeders to attend and compete at the 2013 European Championship in Fribourg, Switzerland, the clearance from DEFRA came all to late to ensure that any competing animals could return to these shores without experiencing undue isolation abroad. However, under the banner of TEAM GB a team did compete with considerable distinction and Holstein UK congratulate the breeders concerned on their initiative and success.

FUTURE CHALLENGES

Official Accreditation of the Laboratory will provide further income streams for CIS, and it is hoped this will be forthcoming in the earlier part of the next financial year.

The announcement to host a UK Dairy Day at the Telford International centre in September 2014 adds a new dimension to our promotional and marketing abilities.

We will look to increase awareness and uptake of the services available to breeders of Holsteins, Friesians and indeed all types of Dairy Cattle against a backdrop of mixed messages that emanate from other industry bodies.



DIRECTORS' REPORT AND RESPONSIBILITIES

DIRECTORS' REPORT

The Directors submit their annual report and the audited financial statements for the year ended 31st March 2013, and confirm they comply with the requirements of the Charities Act 2011 as amended by the Charities Act 2006, and the Charities SORP 2005.

The directors who served during the period were:-

Elected 10.11.09			Elected 27.09.2011	
Mr. J. Cousar	_	Scotland	Mr. A. Jones	_

Mr J Cousar-ScotlandMr A Jones-North WalesMr A Dutton-North MidlandsMr M Carr-South EasternMr J Torrance-EasternMr S Brough-Northern

Mr M Miller - West Midlands Mr I Watson (re-elected) - Northern Ireland

Elected 21.09.2010 Elected 18.09.2012

Mr R J Laity (re-elected) - Far Western Mr I Morgan - South Wales
Mr J R Edge (re-elected) - North Western Mr E Griffiths - Yorkshire
Mr A Birkle - East Midlands Mrs J Targett - Southern

Mr C Smith - Lancashire

Retired 18.09.2012

Mr N Helyer - Southern Mr J Jamieson - Scotland

Mr T Phillips - South Wales Mr P Waring - Yorkshire

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent.
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements: and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In accordance with company law, as the company's directors, we certify that:

- so far as we are aware, there is no relevant audit information of which the company's auditors are unaware; and
- as the directors of the company we have taken all the steps that we ought to have taken in order to make ourselves aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

STRUCTURE, GOVERNANCE & MANAGEMENT

The Company is a registered Charity No:1072998. Annual Reports and Accounts are submitted to the Charity Commission following formal approval by the membership at the Annual General Meeting. The Company is a Company limited by guarantee and not having a Share Capital, incorporated on 25th November 1998. The Company is governed by its Memorandum and Articles of Association (Company No:3674328), which includes wide investment powers. For the purposes of the Companies Act 2006 members of the Board are treated as directors for which services they receive no remuneration.

APPOINTMENT OF TRUSTEES

The Articles of Association allows for the appointment of sixteen trustees, who are eligible to serve for a period of four years. The Trustees also have the power to co-opt three further members to the Board to fill specialist roles. Co-opted members are appointed on an annual basis at each subsequent AGM. All members within the region of the retiring trustees are circulated with invitations to nominate trustees prior to the AGM.

AUDITORS

The Auditors, Mercer & Hole, are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

DIRECTORS' REPORT AND RESPONSIBILITIES .

TRUSTEE INDUCTION, TRAINING & MEETINGS

New Trustees undergo an orientation day to brief them on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the committee and decision making process, the business plan and recent financial performance of the charity. During the induction day they meet key employees. Trustees are encouraged to attend appropriate external training events where these will facilitate the undertaking of their role.

The amount of expenses reimbursed to Trustees during the period was £75,913 (2012:£57,764). The Charity is governed by 16 Trustees. During the period there were 12 (2012:10) Trustees meetings, which achieved an 89% (2012:87%) attendance. The individual Trustees percentage attendance for the period was as follows; A Birkle 100, S Brough 92, M Carr 83, J Cousar 100, A Dutton 100, J Edge 100, E Griffiths 75, N Helyer 100, J Jamieson 92, A Jones 92, R Laity 42, M Miller 83, I Morgan 100, T Phillips 80, C Smith 100, J Targett 100, J Torrance 83, P Waring 80, I Watson 83.

ORGANISATION

The Board of Trustees administers the Charity. The Board meets on a regular basis. Within the Board trustees are nominated to represent areas covering Breed Development, Shows & Sales, Research & Development, Membership & Marketing, Cattle Information Services, Finance & Holstein Young Breeders. An Executive Director is appointed by the Trustees to manage the day-to-day operations of the charity. To facilitate effective operations the Executive Director has delegated authority, within the terms of delegation approved by the Trustees, for operational matters including finance and employment.

RISK MANAGEMENT

The Directors have examined the major strategic, business and operational risks which the charity faces and confirm that systems have been established to enable regular reports to be produced so that necessary recommendations can be made to lessen these risks. The Directors also consider non-financial risk arising from fire, and the health and safety aspects of the employment of its staff. A key element in the management of financial risk is the setting of a reserves policy.

INVESTMENT POWERS AND POLICY

Under the memorandum and Articles of Association, the charity has the power to invest in anyway the trustees wish. The Trustees currently operate a discretionary policy with its appointed Investment Brokers. During the period £410,063 (2012: £565,033) was traded yielding a profit of £81,690 (2012: £7,173). The funds raised, together dividend income allowed for £161,697 (2012:£29,983) to be re-invested. The trustees acknowledge the importance of the charity's investments which support its activities and having instigated suitable measures during the previous financial year are satisfied that future requirements from its investment portfolio should be limited.

RESERVES POLICY

It is the policy of the charity to maintain unrestricted funds, which are the free reserves of the charity. The purpose of maintaining unrestricted funds is to cover:

- Administration and support costs for the Charity
- Designated projects to be undertaken when appropriate
- Sufficient promotion of its objects

A substantial proportion of the reserves are held in property and assets other than cash. At the year end assets represented by Net Current Assets represented on average 2 (2012:4) weeks running costs. Assets which could be reasonable realised represented 78% (2012:89%) of annual running costs.

The trustees consider it prudent that unrestricted reserves should be sufficient:

- To avoid the necessity of realising fixed assets held for charity's use
- To cover one years administration and support costs

This policy is reviewed and monitored on an annual basis.

PRINCIPAL ACTIVITIES

The objects for which the Society is established are to encourage, promote and improve the breeding of Holstein & Friesian Cattle in the United Kingdom. The principal activity of the company is that of the promotion of the Holstein Breed and the recording and maintenance of pedigree records for the benefit of Society members. The progress of the Society during the period accorded with expectations and the position at the period-end is regarded as satisfactory.

DIRECTORS' REPORT AND RESPONSIBILITIES

OUR AIMS AND OBJECTIVES

In setting out our aims and objectives the Trustees have given careful consideration to the Charity Commission's general guidance on public benefit and in particular to its supplementary public benefit guidance on the advancement of animal welfare, the advancement of environmental protection or improvement and the advancement of education, and fee charging.

The Charity aims to increase the efficiency of dairy cattle, specifically Holstein and Friesian, in a sustainable manner consistent with the advancement of animal welfare and environmental protection. In doing so, to be recognised as the pre-eminent Independent Dairy Cattle Breed Society in the world through the provision of animal information and member services.

Membership of the organisation is available not only to those whose interests are in the husbandry of Holstein and Friesian Cattle, but the wider general public. Within the categories of membership there is a junior section for those aged up to 27 years of age with similar interest to those above and again this section is not restricted. The Charity also offers a reduced membership for families who wish to maintain a communication with the Charity. The Trustees do not consider the membership fees of £50 and £10 for the above categories restrictive. Trustees are levied the same fees for services as those incurred by the normal members of the Charity.

Our key objectives for the year have included the promotion of animal registration and assessment from which the charity undertook 213,646 (2012:211,998) registrations of animals. The Charity has established validation process. One of these involves the authentication of parentage via DNA samples. The Charity continues to explore the technological advancements in collection and testing of DNA samples (Genomics). The Charity resolved to undertake parentage validation tests for all male registrations, and to continue monitoring the number of tests undertaken for females to ensure acceptable compliance levels.

Of the 213,646 animals registered with the Charity 145,280 - 68% (2012:65%) details were passed to the Cattle Movement Service as passport applications. During the last financial year the Charity undertook 128,160 (2012:130,152) inspections of animals which were assessed on 10 varying traits. The results of these assessments were published in the charity's journal and are freely available to view on the charities website. The assessments are acknowledged by the industry for independent use in valuation of animals.

The Charity's trading subsidiary is actively involved is disease testing and records a number of on farm events both on a compulsory and optional basis. During the period significant investment has been made to enhance the capabilities for widening the number and variety of tests available, and to obtain appropriate UKAS accreditation for such tests. The Charity encourages wherever possible the inclusion in regular health and welfare programs for monitoring of the herd.

The Charity helps to facilitate the improvement of the breed through a broad range of research and policy activities; latterly these have included the development of an independent breeding programme. The Charity has finalised development of the "Virtual" cow, a product which offers enormous benefits for education, training and welfare breeding outcomes. This product is freely available to UK educational establishments and is used overseas by a number of Herd Book associations. The Charity continues to collect information on a variety of traits and expand its research. A more recent development has been the availability of independent Breeding program

The Charity has made representation and responded on a number of matters relating to dairy cattle breeding within Government and other recognised bodies. Information is available to the wider community via the charities own web-site www.holstein-uk.org and via its trading subsidiaries www.thecis.co.uk and www.thecdi.co.uk. The organisation also publishes bi-monthly journals to communicate, and promote relevant topics to its members.

PLANS FOR FUTURE PERIODS

The charity will continue to promote and encourage the breeding of Holstein and Friesian Cattle within the UK dairy herd. Where appropriate, links with other industry bodies and parties are being encouraged to achieve the charities objectives. Centralising information and data for the benefit and improvement of the dairy breed and the promotion of "complete" management systems, which embrace all the charities services to its members, remains a key feature in the trustees plans, along with the expansion of health and welfare testing within the UK, and the collection of on farm data for research. The Charity has redeveloped its independent mating program, again freely available, and will look to encourage its wider use. Where appropriate the charity will undertake research into available information promoting and disseminating the results to breeders. The Charity resolves to disseminate the advice and information on an independent basis.

STATEMENT OF DISCLOSURE TO AUDITORS

So far as the directors are aware, there is no relevant audit information of which the groups auditors are unaware. Additionally the Directors have taken all the necessary steps that they ought to have taken as Directors in order to make themselves aware of all the relevant audit information and to establish the group's auditors are aware of that information.

Additional information: Further disclosures and information required by the Statement of Recommended Practice are contained in the reports on pages 1 to 5, and contents page.

J R Edge, Chairman Scotsbridge House, Rickmansworth, Herts WD3 3BB dated 16th July 2013

AUDITORS' REPORT —

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HOLSTEIN UK

We have audited the financial statements of Holstein UK for the year ended 31 March 2013 which comprise the Group and Parent Charitable Company Statement of Financial Activities, the Summary Income and Expenditure Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards.

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Trustees' Responsibilities Statement set out on page 3 the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error.

This includes an assessment of:

- whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the trustees;
- the overall presentation of the financial statements.

In addition we read all the financial and non-financial information in the Trustees Annual Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2013, and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 1993.

OPINION ON MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Trustees Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Act 2011 requires us to report to you if, in our opinion:

- the parent charitable company has not kept adequate accounting records or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of trustees remuneration specified by law are not made' or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime.

Paul Webster (Senior Statutory Auditor)

For and on behalf of Mercer & Hole

72 London Road

Chartered Accountants and Registered Auditors

Dated: 7th August 2013 St Albans, Herts AL1 1NS

Gloucester House

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES

Incorporating an Income and Expenditure Account for the year ended 31st March 2013

for the year ended 3151 March 2013		Unrestricted funds 2012/13	Unrestricted funds 2011/12 £
INCOMING RESOURCES Incoming resources from generated funds:	Note		
Grants & Donations	2	16,625	17,007
Activities for generating funds: Commercial trading operations		4,834,872	4,465,805
Investment Income	3	155,515 ————	163,701
Incoming resources from charitable activities:		5,007,012	4,646,513
Subscriptions and fees for services	2	3,483,923	3,411,201
Total incoming resources		8,490,935	8,057,714
RESOURCES EXPENDED Cost of generating funds:			
Fundraising costs of grants and donations		(4,812,928)	(4,329,798)
Investment diminution and realised gains		233,543	270,907
Cost of generating funds		(4,579,385)	(4,058,891)
Charitable Activities: Cost of membership services	4	(3,726,073)	(3,562,797)
Governance costs	4	(107,093)	(110,252)
Total resources expended		(8,412,551)	(7,731,940)
NET MOVEMENT OF FUNDS IN YEAR		62,844	325,774
Reconciliation of Funds: Total Funds as at 1 April 2012		6,382,612	6,056,838
Total Funds as at 31 March 2013		6,445,456	6,382,612

There were no gains or losses other than as shown above. The results for the period are wholly derived from continuing activities.

The annexed notes are to be read as part of these financial statements.

CONSOLIDATED BALANCE SHEET ____

as at 31st March 2013

		Group 2013	Group 2012	Charity 2013	Charity 2012
	Note	£	£	£	£
Fixed Assets					
Tangible assets	5	5,191,569	4,672,824	3,810,000	3,810,000
Investments	6	1,308,970	1,502,380	2,042,501	2,235,911
Investment Funds on Deposit		4,024	15,413	4,024	15,413
		6,504,563	6,190,617	5,856,525	6,061,324
Current Assets					
Stocks	7	131,764	23,351	0	0
Debtors	8	1,237,994	1,226,313	1,359,865	979,066
Cash in Hand		(231,532)	305,364	(110,059)	111,877
		1,138,226	1,555,028	1,249,806	1,090,943
Liabilities	0	(004 007)	(000,000)	(207,020)	(004.055)
Creditors falling due within one year	9	(904,097)	(988,033)	(367,639)	(394,655)
NET CURRENT ASSETS		234,129	566,995	882,167	696,288
Liabilities					
Creditors falling due after one year	9	(293,236)	(375,000)	(293,236)	(375,000)
NET ASSETS		6,445,456	6,382,612	6,445,456	6,382,612
			<u> </u>		
FUNDS					
Unrestricted General Fund	15	3,449,292	3,386,448	3,449,292	3,386,448
Revaluation Reserve	15	2,359,129	2,359,129	2,359,129	2,359,129
Investment Revaluation Reserve	15	637,035	637,035	637,035	637,035
		6,445,456	6,382,612	6,445,456	6,382,612

The annexed notes are to be read as part of these Financial Statements

Approved by the Board of Trustees at a meeting on the 16 July 2013

Chairman Mr J R Edge

Director Mr J Cousar

Company No : 3674328 Reg.d Charity No : 1072998

CASH FLOW STATEMENT

Notes A	2013 £	2013 £	2012	2012
			2012	2012
Α	~	£.	£	£
		(210,510)		226,171
FINANCE	49,550 225		58,169 13,170	
		49,775		71,339
	(635,842) (161,697) 491,753	((1,517,726) (29,983) 572,206	
		(305,786)		(975,503)
	- (81,764)			475,000 -
		(81,764)		475,000
В		(548,285)		(202,993)
	(90,427) (49,550) (225) 117,097 (108,413) (11,681) (83,936) - 16,625		333,868 (58,169) (13,170) 61,145 (8,824) (73,563) 266,886 (3,000) 17,007 (296,009)	
	(210,510)		226,171	
At	1 April 2013	Cash flow	At 31 N	larch 2013
	305,364 15,413			(231,532) 4,024
	320,777	(548,285)	ı	(227,508
	B	49,550 225 ————————————————————————————————	49,550 225 49,775 (635,842) (161,697) 491,753 (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (81,764) (90,427) (49,550) (225) (117,097 (108,413) (11,681) (83,936)	49,550 58,169 225 13,170 49,775 (635,842) (1,517,726) (29,983) 491,753 572,206 (81,764) (81,764) (81,764) (81,764) (90,427) 333,868 (49,550) (58,169) (225) (13,170) 117,097 61,145 (108,413) (8,824) (11,681) (73,563) (83,936) 266,886 10,000) 16,625 17,007 116,625 17,007

NOTES TO THE ACCOUNTS .

1 ACCOUNTING POLICIES

(a) Basis of the Accounts:

The accounts have been prepared under the historical cost convention with the exception of investments, which are included on a market value basis. The accounts, incorporating a Statement of Financial Activities, have been prepared in accordance with the Statement of Recommended Practice (SORP)-Accounting and Reporting by Charities 2005 and applicable Accounting Standards.

(b) Entry Fees:

Entry Fees are brought into the Statement of Financial Activities only after the relevant animal has been accepted for registration.

(c) Conversion of Foreign Currency:

Assets and liabilities are translated into sterling at the rate of exchange ruling at the Balance Sheet date. Income and Expenditure are translated into sterling at the average rate for the year. All differences on translation are taken to the Statement of Financial Activities.

(d) Depreciation and Amortisation:

Depreciation is calculated to write off the cost of assets evenly over the following useful lives:-

Furniture and Fittings 10 Years. Royal Show Pavilion 20 Years. Motor Vehicles 4 Years. Office Machinery & Equipment 2-8 Years. Computer Equipment 2 Years.

(e) Research & Development:

Expenditure on research & development is written off in the year in which it occurs.

(f) Pension Costs:

The amount charged to the Statement of Financial Activities in respect of pension costs is the contributions payable in the year.

(g) Stocks:

Stocks of consumables are stated at the lower of cost and net realisable value.

(h) Leased Assets:

Rentals paid under the operating leases are charged to Statement of Financial Activities on a straight-line basis over the life of the lease.

(i) Investments and Investment Income:

Investments are stated at market value. It is the Society's policy to keep valuations up to date such that when investments are sold there is no gain or loss arising. As a result the Statement of Financial Activities only includes those unrealised gains and losses arising from the revaluation of the investment portfolio throughout the year. Disclosure is made within note 6 to the financial statements of the difference between historic cost and the sales proceeds of the investments sold during the year.

(j) Freehold Land, Buildings and Investment Properties

These are held for the long term continuing benefit of the Charity at Market Value. Any gain or loss is taken to the SOFA and held in the unrealised revaluation reserve account. Further disclosure is made in note 5.

(k) Group Accounts - Basis of Consolidation:

The consolidated statement of financial activities and balance sheet include the financial statement of Holstein UK and its subsidiary undertakings made up to 31 March 2013. The result of subsidiary's sold or acquired are included in financial activities up to or from date control passes. Inter group sales and profits are eliminated fully on consolidation.

(I) Subscriptions:

Subscriptions received are taken to the Statement of Financial Activities on the day in the year in which they fall due.

(m) Deferred Income:

Deferred Income represents amounts received for future periods and is released to incoming resources in the period for which it has been received.

2	INCOMING RESOURCES Subscriptions and Fees for Services	2013 £	2012 £
	Subscriptions	259,272	264,440
	Herd Book Entry Fees - Standard	1,062,475	1,120,294
	- 1-Stop	47,720	61,274
	- THR	201,177	185,515
	- Complete	416,028	357,204
	- Supplementary	94,272	109,515
	Re-issue, Transfer Fees & Fines	81,194	64,444
	Superior Producer Awards	21,939	22,557
	Journal Advertising	90,733	69,360
	Linear Assessment/Classification Fees	•	
	- Standard	491,252	511,001
	- Complete	482,207	405,974
	Catalogue & Herd Brochure Service	5,447	5,609
	Other Society Services	17,755	16,413
	Herd Book Services	74,768	96,601
	Inter Company Services	120,422	118,519
	Sundry Income	1,722	2,481
		. 460 000	
		3,468,383	3,411,201

NOTES TO THE ACCOUNTS

2012

		2013	2012
		£	£
2	Grants and Donations		
	Gift Aid Reclaim	16,625	17,007

Commercial Trading Activities - Income and costs from activities to generate funds relates to income and costs within the Charity's two trading subsidiaries, Cattle Information Services and The Centre for Dairy Information Ltd, both registered in England & Wales.

2013

3	INVESTIMENT INCOME	£		£	
	Dividends receivable - Listed - UK Interest receivable	49,550 225		58,169 13,170	
	Rental Income	105,740		92,362	
		155,515		163,701	
					
4	RESOURCES EXPENDED	Cost of Membership Services £	Governance Costs £	2013 £	2012 £
	MARKETING & PUBLICITY STAFF COSTS:	136,378	~	136,378	109,574
	Salaries & Wages	1,866,248		1,866,248	1,751,633
	Social Security	213,895		213,895	209,744
	Pension & Benefits Costs	224,915		224,915	211,129
	Total Employment Costs	2,305,058		2,305,058	2,172,506
	OTHER CHARITABLE COSTS:				
	Depreciation & Amortisation	0		0	29,271
	Hire of Office Equipment	52,299		52,299	44,520
	Motor Vehicle Lease Charges	142,245		142,245	130,709
	Conferences & Other Events	77,040		77,040	54,478
	Shows	120,898		120,898	100,704
	Journal Printing & Circulation	85,004		85,004	78,073
	Facilities Management & Utilities	148,064		148,064	178,965
	Telephones, Postage & Stationery	167,144		167,144	173,557
	Computer Maintenance IT Development Charges	15,038 47,417		15,038 47,417	18,706 60,969
	Board Directors & Staff Expenses	35,737	75,913	111,650	93,236
	Field Staff	263,847	75,915	263,847	240,792
	Research & Business Development	33,260		33,260	52,457
	(Profit)/Loss - Fixed Assets disposal	0		0	(3000)
	Auditors' Fees & Remuneration	0	10,800	10,800	11,040
	Professional Fees and Charges	66,545	20,380	86,925	96,818
	(Profit)/Loss on Foreign Exchange	(239)	•	(239)	607
	Other costs and charges	30,338		30,338	29,067
		3,726,073	107,093	3,833,166	3,673,049

Particulars of Employees:-4(a)

The average number of persons employed by the Company during the period was 112 (93 – 2012) of which 5 (5 – 2012) were not employed full time throughout the year.

Emoluments:-4(b)

3

INVESTMENT INCOME

Annual Staff emoluments fell within the following bands; £70,000 - £80,000 1 (1 – 2012), £60,000 - £70,000 2 (1 – 2012) **Pension Contributions:-** In respect of 4(b) above, Annual employers pension contributions were paid 4(c) of £74,850 (2012 -£73,535)

CONSOLIDATED NOTES TO THE ACCOUNTS ____

5	GROUP TANGIBLE ASSETS	Freehold Land	Computer &	Investment	Total
		& Buildings	Equipment	Properties	
		£	£	£	£
	Cost/Valuation as at 1st April 2012	2,100,000	2,278,323	1,710,000	6,0887,323
	Additions	0	635,842	0	635,842
	Disposals	0	0	0	0
	Re-Valuation	0	0	0	0
	At 31st March 2013	2,100,000	 2,914,165	1,710,000	6,724,165
	Aggregate Depreciation				
	At 1st April 2012	0	1,415,499	0	1,415,499
	Charged for the Year	0	117,097	0	117,097
	Disposals	0	0	0	0
	At 31st March 2013	0	1,532,596	0	1,532,596
	Net Book Value				
	At 31st March 2013	2,100,000	1,381,569	1,710,000	5,191,569
	At 31st March 2012	2,100,000	862,824	1,710,000	4,672,824
	COMPANY TANGIBLE ASSETS	Freehold Land & Buildings £	Computer & Equipment	Investment Properties £	Total £
	Cost/Valuation as at 1st April 2012 Additions	2,100,000 0	1,222,835 0	1,710,000 0	5,032,835 0
	Disposals	0	0	0	0
	Re-Valuation	0	0	0	0
	At 31st March 2013	2,100,000	1,222,835	1,710,000	5,032,835
	Aggregate Depreciation				
	At 1st April 2012	0	1,222,835	0	1,222,835
	Charged for the Year Disposals	0 0	0 0)	0 0	0
	At 31st March 2013	0	1,222,835		1,222,835
	Net Deals Value				
	Net Book Value At 31st March 2013	2,100,000	0	1,710,000	3,810,000
	At 31st March 2012	2,100,000	0	1,710,000	3,810,000

^{*}At valuation: The historic cost of Freehold Land & Buildings (£1,875,000) at Scotsbridge House and Investment properties £285,000) were re-valued at £2,100,000 and £1,095,000 respectively by Brasier Freeth, Chartered Surveyors, on the 10th November 2011. As at 31st March 2013 there were £nil (2012: £228,913) capital items authorised and contracted for. The Trustees are not aware of any changes since last valuation.

CONSOLIDATED NOTES TO THE ACCOUNTS

GROUP FIXED ASSET INVESTMENTS	2013 £	2012 £
Market Value as at 1st April	1,502,381	2,069,705
Additions	161,696	29,983
Disposals	(491,753)	(572,206)
Net Investment Gains / (Losses)	136,646	(25,101)
Net investment dams / (200000)	100,040	(23,101)
Investments	1,308,970	1,502,381
Fixed Asset Securities	303,948	396,199
Overseas Investment Trusts	389,531	76,436
Equity Shares	615,491	971,978
Unit Trusts	0	57,768
	•	31,133
	1,308,970	1,502,381
Historical cost as at 31 March 2013	1,000,010	.,00=,00.
Listed Investments	972,686	1,233,409
	-,	.,,
Investment Gains/(Loss) Calculated on Historic cost	336,285	268,972
COMPANY FIXED ASSET INVESTMENTS	2013	2012
COMPANT FIXED ASSET INVESTIMENTS	2013 £	2012 £
Market Value on at 1st April		2,788,285
Market Value as at 1st April Additions	2,235,911	
	161,697	29,983
Disposals	(491,753)	(572,206)
Net Investment Gains / (Losses)	136,646	(10,151)
	0.040.504	0.005.011
las contra a cata	2,042,501	2,235,911
Investments	202.040	000 100
Fixed Asset Securities	303,948	396,199
Overseas Investment Trusts	389,532	76,436
Equity Shares Unit Trusts	615,491	971,978
Unit Trusts	0	57,768
	1 200 071	1.500.001
	1,308,971	1,502,381
Investment in subsidiary undertakings	700 500	700 500
The Cattle Information Service	733,530	733,530
The Centre for Dairy Information	0	0
	0.040.504	0.005.044
Historical and an at 04st Manuals 0040	2,042,501	2,235,911
Historical cost as at 31st March 2012	070.000	4 000 400
Listed Investments	972,686	1,233,409
The Cattle Information Service	1,500,000	1,500,000
	0.470.000	0.700.400
	2,472,686	2,733,409
Investment Caine //Loop)II	(400 405)	(407.400)
Investment Gains /(Loss) calculated on Historic cost	(430,185)	(497,498)

6 INVESTMENT IN SUBSIDIARY UNDERTAKING

6

The Cattle Information Service Limited has been included in the Financial Statements as a fixed asset investment at the value of that company's net assets as at the 31St March 2013 (the investment in this company had previously been written off). Turnover for the year was £5,765,660 (2012:£5,256,781), the net profit was £104,145 (2012:£100,951). The Society holds 100% of the total shareholding in The Cattle Information Service Ltd whose principal activity is Milk Recording. The Society holds 100% of the total shareholding in The Centre for Dairy Information Limited, a company limited by guarantee whose principal activity is the collection and dissemination of statistics and data relating to all species of animal livestock within a single database. Turnover for the year was £159,624 (2012:£174,302) the net profit was £21,944 (2012:£35,055) This was appropriated to Holstein UK, resulting in net assets at 31 March 2012 of £nil.

NOTES TO THE ACCOUNTS -

7	STOCK	Group 2013 £	Group 2012 £	Charity 2013 £	Charity 2012 £
	Raw Materials and Consumables	131,764	23,351	0	0
8	DEBTORS	Group 2013	Group 2012	Charity 2013	Charity 2012
		£	£	£	£
	Debtors for Fees & Services	970,067	986,517	1,172,693	806,667
	Other Debtors	119,143	92,833	88,241	67,801
	Prepayments & Accrued Income	148,784	146,963	98,931	104,598
		1,237,994	1,226,313	1,359,865	979,066

During the year there were £18,000 (2012:£18,000) of sales, and £981,811 (2012:£854,759) of purchases between the Society and the Cattle Information Service Ltd. During the year there were £108,422 (2012:£112,518) of sales, and £nil (2012:£nil) of purchases between the Society and the Centre for Dairy Information Ltd. The figure stated above for other debtors includes £217,820 (2012:£557,145) due from Cattle Information Services Ltd and £44,869 (2012:£55,731) due from The Centre for Dairy Information Ltd.

9	CREDITORS	Group	Group	Charity	Charity
		2013	2012	2013	2012
		£	£	£	£
	Bank Loan Due within one year	100,000	100,000	100,000	100,000
	Trade Creditors	-	-	0	0
	Taxation & Social Security	314,880	202,910	112,658	102,694
	Other Creditors	201,708	132,542	66,252	46,761
	Accruals & Deferred Income	287,509	552,581	88,729	145,200
		904,097	988,033	367,639	394,655

The figure stated above for Other Creditors includes £nil (2012:£nil) due to the Cattle Information Service Ltd. The figure stated above for Other Creditors includes £27,573 (2012:£43,161) due to the Centre for Dairy Information Ltd.

9	CREDITORS amounts falling due a Bank Loan	fter more than o	one year	£	£ 393,236
	Analysis of Loan				
	Wholly repayable within 5 Years			393,236	
	Included in Current Liabilities			(100,000)	
				,	293,236
	Loan Maturity analysis				
	In more than one year but not more that	an 2 years		200,000	
	In more than two years but not more th	-		193,236	
* The Ba	nk has a fixed charge against the Land 8	•	otsbridge House		
10	FINANCIAL COMMITMENTS	Group	Group	Charity	Charity
	LAND & BUILDINGS	2013	2012	2013	2012
	Expiry Date	£	£	£	£
	Within One Year	-	-	-	-
	Between Two and Five Years	_	_	_	_
	OTHER				
	Within One Year	37,709	92,404	16,691	53,959
	Between Two and Five Years	197,535	167,033	88,269	97,341
	25555 33 1175 15415	, , , , ,	,	23,200	37,011
		235,244	259,437	104,960	151,300

NOTES TO THE ACCOUNTS

11 **PENSION COSTS**

The Society operates a money purchase scheme providing benefits on a defined contribution basis. For those current members who had service prior to the 31St December 1991 the scheme aims to provide similar benefits at normal retirement age to those previously provided under the Holstein-Friesian Society defined benefits scheme but these target benefits are not guaranteed. These members have individually calculated employer contribution rates calculated so that, on the basis of assumptions regarding future experience, the target benefits provided from the money purchase scheme will be similar to those which would have been provided had the previous defined benefit scheme continued. These contribution rates are subject to regular review by the Society and Phoenix Life & Pensions although the Society is under no obligation to amend these contribution rates. For the 2013 Scheme Year employee contribution rates for all employees and employer contribution rates for new and previous members who joined the scheme were 5% of pensionable earnings.

		2013	2012
		£	£
12	NET INCOMING RESOURCES ARE STATED AFTER:		
	Auditors Remuneration	22,800	21,040
	(Company £10,800 : 2012; £11,040)		
	Operating Lease Costs	328,654	284,183
	Depreciation	117,097	61,145
	Directors Remuneration	5,000	5,000
	Loss/(Profit) on foreign exchange	(239)	607
	Audit fees for Pension & Associated Companies		
	Pension Scheme	1,000	1,000

13 TRUSTEES EXPENSES

The amount of expenses reimbursed to Trustees during the period was £75,913 (2012:£57,764) The Charity is governed by 16 Trustees, During the period there were 12 (2012:10) Trustees meetings, which achieved an 89% attendance. (2012:87%)

		2013 £	2012 £
14	DEFERRED INCOME		
	Opening Balance	9,575	21,854
	Fees Received	0	9,575
	Released to Incoming Resources	(9,575)	(21,854)
	Balance Carried Forward	0	9,575

	General Fund		Revaluation Reserve		Investment R Rese	
MOVEMENT ON RESERVES As at 1 April 2012	2013 3,386,448	2012 3,457,634	2013 2,359,129	2012 2,063,120	2013 637,035	2012 536,084
Net (Outgoing)/Incoming Resources Realised Gains / (Losses)	(209,268) 224,405	(98,147) 59,236	-	-	-	-
Unrealised Gains / (Losses)	47,707	(32,275)	-	296,009	-	100,951
As at 31 March 2013	3,449,292	3,386,448	2,359,129	2,359,129	637,035	637,035

16 **LEGAL STATUS**

15

The Company is limited by guarantee and has no share capital.

17 **CONTROLLING NOTE**

The Executive Director has day to day control of the Charity. The Trustees have overall control of the Charity.

COMPANY STATEMENT OF FINANCIAL ACTIVITIES _____

Incorporating an Income and Expenditure Account for the year ended 31st March 2013

		Unrestricted fund	ls
	Notes	2013 £	2012 £
INCOMING RESOURCES Incoming Resources from Charitable Activities			
Subscriptions and Fees for Services Investment income	2 3	3,468,383 155,515	3,411,201 163,701
TOTAL INCOMING RESOURCES		3,623,898	3,574,902
RESOURCES EXPENDED			
Charitable Activities Cost of Membership Services	4	3,726,073	3,562,797
Governance Costs	4	107,092	110,252
TOTAL RESOURCES EXPENDED		3,833,166	3,673,049
NET OUTGOING RESOURCES FOR THE YEAR		(209,268)	(98,147)
Other recognised gains / (losses)			
Unrealised Property (Loss)/Gains	5	(7,249)	296,009
Gains / losses on Investment assets	6	240,792	75,850
Charitable donation		38,569	52,062
NET MOVEMENT IN FUNDS		62,844	325,774
TOTAL FUNDS AT 1 APRIL 2012		6,382,612	6,056,838
TOTAL FUNDS AT 31 MARCH 2013		6,445,456	6,382,612
TOTAL FUNDS AT 31 MARCH 2013		6,445,456	6,382,612

There were no gains or losses other than as shown above. The results for the period are wholly derived from continuing activities.

The annexed notes are to be read as part of these financial statements.

COMPANY BALANCE SHEET

as at 31st March 2013

	Notes	2013 £	2012 £
FIXED ASSETS Tangible assets Investments Investment funds on deposit	5 6	3,810,000 2,042,501 4,024	3,810,000 2,235,911 15,413
		5,856,525	6,061,324
CURRENT ASSETS Stocks Debtors	8	0 1,359,865	0 979,066
Cash at Bank and in Hand		(110,059)	111,877
		1,249,806	1,090,943
CREDITORS: Amounts falling due within one year	9	(367,639)	(394,655)
NET CURRENT ASSETS		882,167	696,288
CREDITORS: Amounts falling due after one year	9	(293,236)	(375,000)
NET ASSETS		6,445,456	6,382,612
FUNDS		0.440.000	0.000.440
General Fund Revaluation Reserve		3,449,292 2,359,129	3,386,448 2,359,129
Investment Revaluation Reserve		637,035	637,035
		6,445,456	6,382,612

STATISTICS ____

For the period 1st April 2012 to 31 st March 2013

	MEM	BERS	REGIS	STRATIO	NS				CLASSIFI	CATIONS
REGION	2012/13	2011/12	2012/13	2011/12	2012/13	2011/12	2012/13	2011/12	2012/13	2011/12
			Male		Female		Graded			
East Midlands	268	280	113	100	7,198	7,364	523	769	3,620	4,896
Eastern	160	178	48	62	2,710	2,822	135	157	2,423	2,230
Far Western	618	757	415	577	21,879	26,573	2,177	3,034	12,317	15,263
Lancashire	354	357	205	201	10,015	9,209	1,061	835	6,301	6,998
North Midlands	448	453	163	155	11,741	12,123	530	711	8,186	8,031
North Western	634	651	408	332	18,534	19,455	1,274	1,322	11,508	12,715
Northern	497	526	369	369	15,649	15,258	975	792	10,172	10,119
South East	112	102	47	50	2,730	2,201	398	206	1,982	2,431
Southern	529	438	266	136	17,202	11,614	1,597	958	10,016	5,706
West Midland	368	379	184	139	10,399	10,626	911	825	5,457	7,578
Yorkshire	363	370	139	147	9,528	9,359	493	523	5,936	6,146
Northern Ireland	935	943	1,170	1,148	21,955	21,164	1,753	2,238	16,538	15,769
Scotland	537	553	423	363	19,261	19,507	1,232	1,539	13,153	11,774
North Wales	248	258	72	69	6,429	6,589	461	636	4,852	5,938
South Wales	643	657	182	170	19,094	18,067	1,574	1,444	15,663	14,484
Overseas	11	11	2	1	22	58	0	1	36	74
Total	6,725	6,913	4,206	4,019	194,346	191,989	15,094	15,990	128,160	130,152

CLUB CONTACTS

CLUB	SECRETARY	TELEPHONE	EMAIL
Border & Lakeland	Louise Hodgson	07786 971068	border.lake@virgin.net
British Friesian Breeders	David Armett	01530 223446	david@temraa.plus.com
Central Counties	Jo Bagnall	07841 392406	joanne.bagnall@virgin.net
Cornwall	Jacky Parsons	01840 261439	jacky@cornishholsteins.org
Derbyshire	Chris Morris	07971 118820	cgmorris2011@gmail.com
Devon	Mark Davies	07773 371774	mark.davis@kivellshusseys.com
East Midlands	Robert Kirk	07761 131076	east-midlands-holstein-club@outlook.com
Holstein North Wales	Dyfrig W Hughes	07802 173235	dyfrighughes@btinternet.com
Holstein Northern Ireland	John Martin	07711 041128	johnjmartin@btinternet.com
Holstein Scotland North	Gregor Colquhoun	07831 771706	gregor.colquhoun@harbro.co.uk
Holstein Scotland South	Pat Wilson	07703 535151	pat-wilson@o2.co.uk
Holstein South Wales	Eireen Perkins	01348 874121	eireen-perkins@hotmail.co.uk
Holstein South West	Andrew Clements	01278 410250	andrew.clements@gth.net
Isle of Man	Vicky Sloane-Masson	07624 497107	vicky.sloane@manx.net
Lancashire	Sheila Robinson MBE	01995 679204	mail@sheilarobinson.wanadoo.co.uk
Midland	Karen Sharlot	07708 103924	wethertonholsteins@yahoo.co.uk
Norfolk	Jennie Hipperson	01603 464281	jhipperson@hotmail.com
North Eastern	Sarah Liddle	07710 795585	sarahaliddle@btinternet.com
Northumbria	Marian Watson	01434 682847	jawburnthouse@btinternet.com
Shropshire	Frank Dixon	01270 567204	fdixon@genusbreeding.co.uk
South & Wiltshire	Elizabeth Walker	01256 893088	elizabeth62@btconnect.com
South Eastern	Liz Wallis	07512 206616	
Staffordshire	Chris Howe	07971 118732	choweharrier@live.co.uk
Suffolk	Lindsay Burroughs	07713 248666	linzibur@hotmail.com
West Midland	Jane McGill	07970 009144	JaneMc@NMR.co.uk
Western	Elizabeth Rowbotham	07975 496266	westernholsteinclub@hotmail.co.uk
Yorkshire	Sandra Atkinson	07734 815476	sandraatkinson@thecis.co.uk



